

# Form 8027, **handled** — for every restaurant client you serve.

## THE PROBLEM

### The most manual filing in hospitality accounting.

Form 8027 and the 8% tip allocation get reconciled by hand at most firms — spreadsheets, POS exports, and a year-end scramble. It's repetitive, error-prone, and a liability your firm carries on every restaurant client. With the 2026 "No Tax on Tips" rules, it's no longer optional for clients with 10 or more tipped employees.

**\$600–\$2,000** per restaurant client, per year — the cost of manual Form 8027 prep and allocation in firm labor (4–8 hrs at a blended \$150–\$250/hr).

## TWO WAYS TO PARTNER

### Track A — Refer

20% recurring

Recommend TipCompliance to your restaurant clients and earn 20% recurring revenue share for as long as they stay — with zero billing, support, or ops on your side.

**Best for** generalist firms with the occasional restaurant client.

### Track B — White-label

Wholesale, volume-tiered

Run TipCompliance as a service line: manage every client in one dashboard, deliver output under your firm's brand, and bill clients yourself. Wholesale pricing scales down as you add clients.

**Best for** hospitality-focused firms and bookkeeping services.

## THE ROI

### The math your firm already knows.

TipCompliance replaces the manual work for a fraction of what it costs you in labor. Firms that productize it as a "tip-compliance service" turn a cost center into recurring margin — charge the client a flat monthly fee, keep the spread, and reclaim the hours.

**\$99/mo**

A productized tip-compliance service you bill the client

**~\$600**

Gross margin per client, per year — after volume-tiered wholesale

**~\$12K/yr**

New margin at a 20-client firm, plus dozens of reclaimed hours

HOW IT WORKS FOR YOUR FIRM

## Run every client from one place — under your brand.



### Multi-client dashboard

Every restaurant client and filing status in one login — built for firms running many at once.



### Per-client roles

Assign staff and grant client access per engagement, with permissions you control.



### White-label output

Deliver Form 8027 and per-employee reports under your firm's brand, not ours.



### Referral attribution

Partner-attributed links track every referral, so your recurring revenue share is automatic.

THE TIP-DATA ANGLE

## Lower your clients' risk — not your liability.

Your clients' payroll providers file the W-2 — but the qualified-tip and occupation-code figures sit on tip data you already touch. TipCompliance produces them, so your clients' payroll is right and the liability isn't yours.



GET STARTED

## Apply to the partner program.

Tell us about your practice — we'll follow up within 2 business days with program details and pricing.

[tipcompliance.com/cpa](https://tipcompliance.com/cpa)

[hello@tipcompliance.com](mailto:hello@tipcompliance.com)